

2024 Commercial Energy Efficiency Program

Conserving energy since 1995

- We have given out **\$228 million in incentives** to commercial and industrial businesses.
- In the commercial sector alone, we have:

Enabled

8.9B

lifetime m³ of
natural gas saved

Resulting in

16.8M

tonnes of GHG (CO₂e)
reduction

Equivalent removal of

3.6M

cars off the road
for one year

Join countless others to save on cost and reduce emissions

Enbridge Gas energy efficiency programs

Commercial incentive offers



1. Fixed incentives
2. Custom incentives

- Incentives for audits and studies

Every building is unique, every building can benefit

From straightforward upgrades to custom projects, we offer a range of incentives for high-efficiency equipment that delivers energy savings.

Fixed incentives³

We offer fixed incentives for a variety of energy efficiency equipment. Work with our Energy Solutions Advisors to choose the right equipment for your building and to qualify for limited-time bonus incentive offers (terms and conditions apply).

Warehouse

Destratification Fans

Bonus incentives available for a limited time!

Prevent hot air from rising to the ceiling and cold air from sinking to the floor.
≥ 20 ft. **\$1,000**

Demand Control Ventilation

Adjusts rate of airflow based on occupancy levels in the space.

DCV with CO2 sensor **\$500**

Dock Door Seals

Seal gaps between trailers and shipping doors to help reduce energy waste.

Compression seal 8' x 8', 8' x 9', 8' x 10' **\$650**

Shelter seal

10' x 10' **\$1,650**
Get incentives up to a maximum of 50 percent of equipment cost.



Custom project incentives

Custom incentives are calculated for energy efficiency projects involving equipment and processes that do not have a fixed incentive, as well as projects involving multiple energy efficiency equipment and processes. Work with our Energy Solutions Advisors to choose the right equipment for your building and to qualify for limited-time bonus incentive offers (terms and conditions apply).

Energy Assessments and Meters

- Get incentives to help cover the cost of identifying and measuring energy-saving opportunities in your building or facility. Offered on a **first-come, first-served basis**.
- Get incentives up to 50 percent of associated costs, to a maximum of **\$10,000**. Conditions apply. Please see enbridgegas.com/commercial-custom-audit for details.
- Examples of eligible projects include HVAC audits, controls audits, steam trap audits, thermal surveys, facility air-balances, benchmarking activities and equipment upgrade analyses.

Commercial Custom Retrofit upgrades

- Get incentives for energy efficiency upgrades at **\$0.25/m²** natural gas saved, up to a maximum of **\$100,000** or **50 percent of upgrade costs²** per project.
- Examples of eligible projects include upgrades for boilers, water heating systems, building and ventilation controls, heat recovery, steam systems and more.

Multi-unit residential building

Building automation controls

Average incentive **\$12,500²** per project

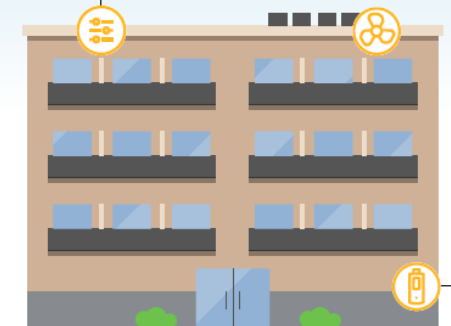
Use both software and hardware to monitor building systems—such as heating, ventilation and air conditioning (HVAC), and mechanical, water and lighting systems—to ensure maximum efficiency and reduce energy use and costs.

Commercial boilers

Average incentive **\$10,500²** per project
Upgrade to high-efficiency or condensing boilers for space and water heating savings.

Ventilation controls

Average incentive **\$12,500²** per project
Installing ventilation upgrades such as occupancy-based controls and variable frequency drives helps keep indoor spaces efficient and comfortable by regulating ventilation based on occupancy levels.



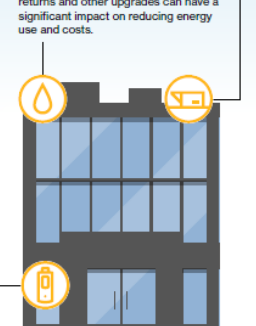
Office building

Decarbonization technologies

Limited-time offer up to **\$10,000** per unit on hybrid rooftop units
Upgrade to a hybrid rooftop unit (RTU) for more efficient heating and cooling or replace chillers with heat pumps. Contact us to learn how we can support your decarbonization projects.

Steam and hot water systems

Average incentive **\$5,000** per project
Steam trap replacement, condensate returns and other upgrades can have a significant impact on reducing energy use and costs.



Improve energy efficiency, lower costs and get faster payback by upgrading your equipment

Fixed incentive offers

Equipment eligible for fixed incentives

1 Air curtain
(\$200 – \$8,750 per unit)

2 Condensing make-up air
(based on CFM, \$750 – \$14,000 per unit)

3 Demand control kitchen ventilation
(\$1,200 – \$9,000 per unit)

4 Demand control ventilation
(\$500 per unit)

5 Destratification fan
(\$1,000 per unit)

6 Dock door seal
(\$650 – \$1,650 per unit)

7 Energy recovery ventilator
(based on CFM, \$200 – \$8,000 per unit)

8 Heat recovery ventilator
(based on CFM, \$200 – \$5,000 per unit)

9 Ozone laundry
(\$0.04 per lb, up to \$15,000 per unit)

Coverage: up to 50 percent of project costs,
to a maximum of \$100,000 per project.

Fixed incentive offers

2024 Limited-time bonus offers (LTO)



- Enhanced customer incentives available for:
 - Ozone laundry
 - Destratification fans
 - Multi-install demand control kitchen ventilation (DCKV) projects
- Equipment must be purchased Jan. 1, 2024 – Sept. 30, 2024; and
- Installed with paperwork submitted to Enbridge Gas by Oct. 31, 2024
- Please reach out to an Enbridge Gas Energy Solutions Advisor at energyservices@enbridge.com for detailed terms and conditions.

Custom incentive offers

Year-round offers for commercial projects



① Energy assessment incentives

Pre-approval required. Eligible assessments:

- HVAC/controls audits (ASHRAE Level 2 minimum)
- Facility air-balances
- Benchmarking activities
- Thermal surveys
- Steam trap audits

Previous year consumption per address (m ³)	Up to 50 percent of eligible costs, to maximum incentive stated (per address per year)
100,000 – 300,000	\$1,500
300,000 – 1,500,000	\$2,500
1,500,000 – 3,000,000	\$6,000
3,000,000 or greater	\$10,000

② Implementation incentives

Custom incentives for projects that save natural gas and have no fixed incentive offer, such as:

- Waste heat recovery
- Boiler upgrades
- Building automation systems and ventilation controls
- Variable frequency drives

\$0.25/m³ of natural gas saved

Up to 50 percent of upgrade costs*, to a maximum of **\$100,000 per project.**

* Upgrade costs are the difference between the equipment and implementation costs of the energy-efficient option and those of the alternate option considered.

Amendment 15: Important changes to boiler efficiency standards



Amendment 15 is a directive passed by the Government of Canada.



Starting in **2025**, manufactured commercial boilers between 300K – 10M BTU/h must have a **thermal/combustion efficiency of at least 90 percent**.



The **only boiler retrofit option** for most commercial buildings will be to upgrade to a **condensing boiler**.



2024 Early bird offers



Boiler early bird offer

- Commit by June 30, in service by Oct. 31
- **\$0.50/m³** for condensing boilers **(2x)**
- **\$0.30/m³** for high-efficiency boilers
- Up to **75 percent** of upgrade costs, to a maximum of **\$100,000/project**

Note: boilers less than 300 MBH must be over 90 percent efficient to qualify for any incentives.



Controls early bird offer

- Commit by June 30, in service by Oct. 31
- **\$0.50/m³** for controls measures **(2x)**
- Up to **75 percent** of upgrade costs, to a maximum of **\$100,000/project**


Eligible controls projects:

- Boiler controls
- Building automation system (BAS)
- Variable frequency drive (VFD)
- Variable air volume (VAV)

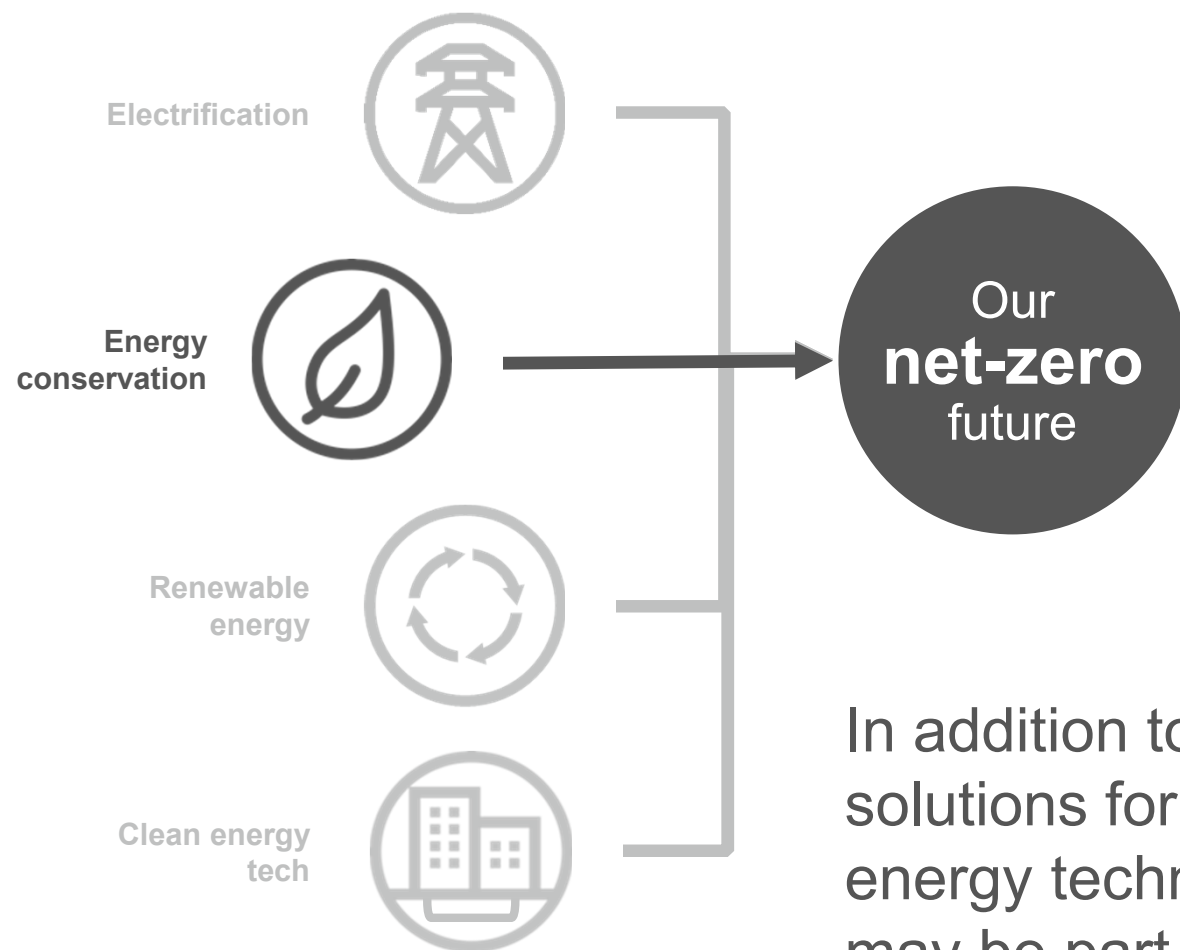
Custom incentive offers

Hybrid rooftop unit (RTU) limited-time offer

- Dollar per unit incentives for replacement of a conventional RTU near or at end of equipment life with a dual-fuel RTU.
- Dual-fuel RTU: heat pump provides heating and cooling with back-up natural gas heating, to supplement as needed.
- **Contact an Enbridge Gas Energy Solutions Advisor** early in the scoping stage to qualify your project.
- Commit by March 31, 2024 (purchase order).
- Put it in service by Oct. 31, 2024.
- **Offer has expired but you may still be eligible for the standard \$0.25/m³ of natural gas saved. Reach out to an Enbridge Gas Energy Solutions Advisor today.**

 Incentives on hybrid rooftop units (RTUs)		
Cooling capacity	Customer incentive \$/unit	Business Partner incentive (\$/unit)
2 ton	\$1,000	\$200
3 ton	\$2,000	\$200
4 – 5 tons	\$2,500	\$200
6 – 15 tons	\$3,800	\$200
16 tons or over	\$10,000	\$200

Conserve energy on your net-zero journey



- Electrification is one way to get to net zero, but it can be cost-prohibitive on both capital and operating fronts.
- **Energy conservation** is an integral part of a phased approach to net zero, allowing you to **reduce GHG emissions now and save on operating costs.**

In addition to energy efficiency incentives, Enbridge offers solutions for renewable gas (e.g. H₂, RNG) and clean energy technologies (e.g. hybrid heating, geothermal), which may be part of your plan to net zero.

Q&A

Contact us at energyservices@enbridge.com or call us at 1-866-844-9994